

## KEYNOTE SPEECHES (1)

Current Situation and Future Trend of China Ports

- China's Solutions on Promoting Regional Económic
   Development through Port Business
- Some Prespectives on Container Port Development
- The Critical Role of Key Nodes in the Industrial Chain

## KEYNOTE SPEECHES (2)

 New Drivers of the Belt and Road Initiative for the Global Economy

- Future Trends in Global Trade and New Patterns
  of the World Economy
- Digital Transformation of Future Fort

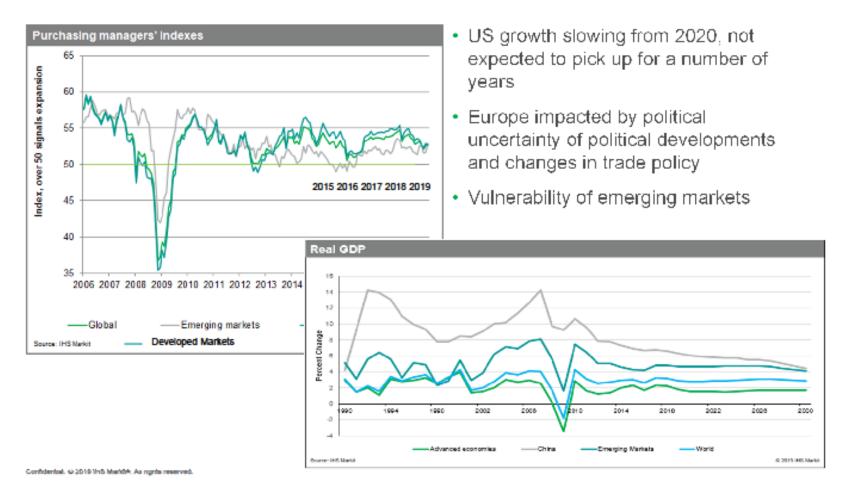
# FUTURE TRENDS IN GLOBAL TRADE /// AND NEW PATTERNS OF THE WORLD ECONOMY

Stuart Strachap

Senior Vice President, Maritime & Trade, IHS Markit



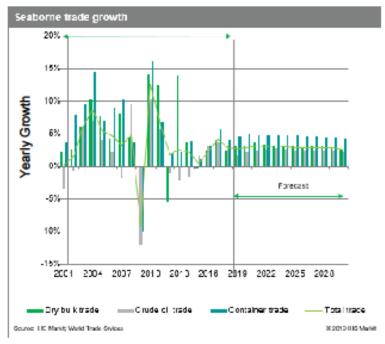
## Global economic volatility is expected to continue, placing downward pressure on GDP growth over the coming years



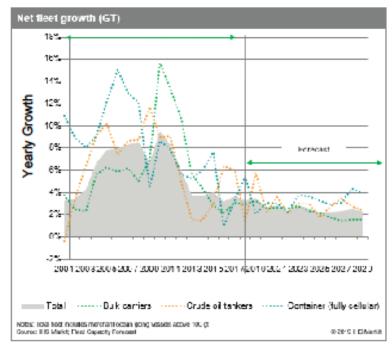


## Over next 10 years, traditional shipping fleets are expected to expand slower than during 2000-2019

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2000-2018	2019-2030
5.5%	3.5%
4.5%	4.0%
5.5%	4.5%
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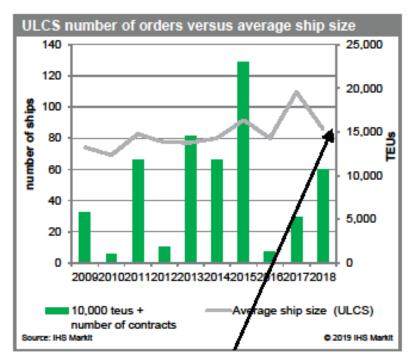


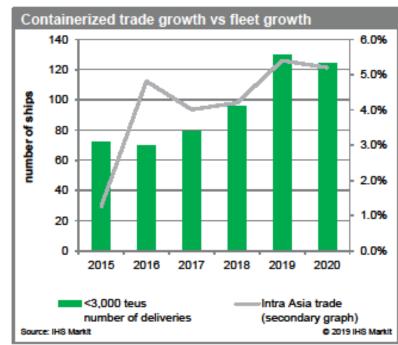
Fleet capacity growth (average)	2000-2018	2019-2030
Bulk carriers fleet	5.8%	2.3%
Crude oil tankers fleet	6.0%	3.0%
Container ships fleet	8.0%	3.2%
Source: IHS Markit		© 2019 IHS Markit

Source: IHS Markit



## Container ship size growth may pause, while smaller fleets are expanding to meet demand for intra-regional trade and more flexible supply chain solutions





ULCS (10,000 teus+) vessels have become larger over recent years, but are we reaching limits despite recent orders? Intra Asian trade is expected to increase and the number of smaller vessel sizes are also expected to rise in the next couple of years

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## Container ship size growth is moderating, and ports continue to be challenged by bigger cargo surges

	2017	2018	Change TEU	Change %
	Vessel Capacity, Average	Vessel Capacity, Average	+/- TEU Capacity, Average	%
Africa	3,921	3,981	60	1.5%
East Asia	6,374	6,534	160	2.5%
Latin America	4,777	5,090	313	6.6%
Middle East and India	6,611	6,748	137	2.1%
Mediterranean	4,346	4,500	154	3.5%
North America	6,064	6,387	323	5.3%
North Europe	5,881	5,940	60	1.0%
Oceania	3,901	4,162	261	6.7%
Southeast Asia	4,476	4,494	18	0.4%
World	5,395	5,553	158	2.9%

Source: IHS Markit Port Productivity



#### In summary

- Global trade expected to continue to grow, but at a slower rate than in previous decades
- Trade uncertainty and new trade agreements are expected to lead to a shift in some established trading patterns
- The global fleet continues to grow in line with trade growth and will reflect evolving regional demands
- Ports worldwide will be required to service a wider mix of vessels

# THE CRITICAL ROLE OF KEY NODES IN THE INDUSTRIAL CHAIN

Yu Zenggang, Executive Vice President

and Party Committee Member of Cosco Shipping

#### The Critical Role of Key Nodes in the Industrial Chain

#### At the Market Level

 Carriers and ports partnership can facilitate global trade and influence the industrial landscape

#### At the Operational Level

Carriers and ports partnership can jointly create new service modes

#### At the Technical Level

Carriers and ports can take the initiative in technological innovation

#### At the Capital Level

 Equity cooperation between carriers and ports is a new development trend in the future

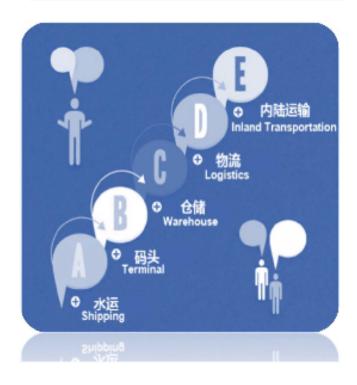


1. At the market level, carriers and ports partnership can facilitate global trade and influence the industrial landscape

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## First, it can promote global trade facilitation to influence the market trends.

The integration of various nodes in the supply chain, including shipping, terminal, warehouse, logistics and inland transportation



China-Europe Land Sea Express Line as the third trade corridor from the Far East to Europe





#### 2.At the operational level, carriers and ports partnership can jointly create new service modes

can jointly create new service modes

## together to reduce the logistics cost

- Second, carriers and ports can work . Effectively lower the transportation cost for the logistics service supply chain and terminal client
  - · Provide an important guarantee for information security, cargo and personal safety, and environmental protection





#### 3. At the technical level, carriers and ports can take the initiative in technological innovation

#### First, it is an inevitable requirement of the global trend of digitization

- . The business barrier between ports and carriers is falling apart thanks to digitization, intelligentization and platformization, which has introduced a new perspective of technological innovation in carrier and port integration. The blockchain alliance GSBN is inseparable from the joint participation of carriers and ports
- A new tide of digitization in logistics is providing more ways and wider space for carriers and ports partnership.





















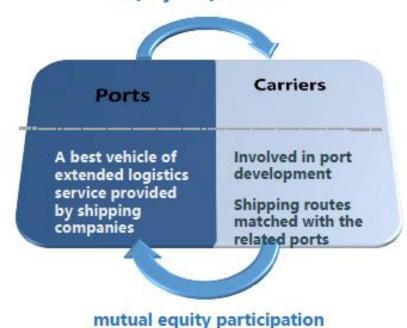


4. At the capital level, equity cooperation between carriers and ports is a new development trend in the future

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First, deepen equity cooperation to achieve win-win results

#### equity cooperation



#### COSCO SHIPPING



Holds more than 50% stake in six of the 15 overseas terminals acquried



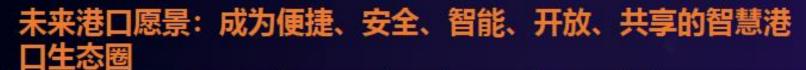
Provides strong support for the extension of industrial chain and improvement of logistics service



## DIGITAL TRANSFORMATION OF FUTURE PORT

David Li

Chief Expert, Port Industry, Huawei Technologies Co. Ltd





② 开放协同的港口生态

海运物流协同化、集疏运体系网络化、 金融服务便利化 单港作业→港群协同,串行传递→共 享协作,物流节点→生态体系



客户洞察、需求感知;早期介入。方案引导;物流规划。路径设计,全程可视数字追溯;综合服务。持续运营被动响应→主动服务。线下为主→线上为主、全程不可视→可知可见可预测





## 华为在港口的成功案例





